

MIKE MATON

IT Project Manager & Business Development Manager

Empowering Clients by Delivering Automated Solutions that Drives Performance

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Company Location : Tallinn

Dear Hiring Manager(s):

Upon learning about the position, I became immediately interested. The opportunity resonates with both my interests and past experiences, and I would appreciate the chance to elaborate on my qualifications and why I believe I would excel in this role.

As an IT Project Manager & Business Development Manager, I possess a track record of enabling clients to achieve greater success through the implementation of automated solutions that enhance performance. My expertise spans across various domains such as IT, pre-sales strategy, project management, API & IT system automation, Agile & Scrum methodologies, process enhancements, and more. I am a dynamic and visionary professional who always looks towards the future.

Throughout my career, I have held several pivotal roles, including that of a Development Manager, Project Manager, and Consultant, working with prominent global enterprises such as CA Technologies, Zetes Ltd., Eesti Energia, and 1Office Group. During my tenure, I have successfully initiated and directed numerous projects for top organizations such as Nissan, Eesti Energia and Jamiroquai.com (EMI music), and many others.

In my most recent position as IT Project Manager at Yolo Group and Development Manager at 1Office Group, I am responsible for overseeing the design, development, troubleshooting, and debugging of all software, applications, and tools created by my team. I strive to enable our clients by supervising the development of encrypted, automated IT solutions that enhance performance by automating routine administrative tasks. Additionally, I adeptly manage all IT systems and processes across teams located in various geographic locations, with a focus on driving continuous improvement.

With a strong passion for people, I possess the ability to effectively train and empower both team members and customers, while ensuring timely and cost-effective project execution. I am confident that my skills and experience align well with the requirements of the role, and that's why I am reaching out today. I am thrilled about the work your organization is engaged in, and I firmly believe that I can contribute to its growth and success. I am committed to working collaboratively with you to accomplish your mission, uphold your values, and achieve your goals well into the future.

Please feel free to reach out to me using the contact details provided above in the coming days. In the interim, I extend my best wishes for your ongoing success in all your endeavors!

Best Regards,

Michael Maton

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