## Mike Maton .com

T PROJECT MANAGER

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Company Location : Tallinn

## Dear Hiring Manager,

When I came across this opportunity, it immediately caught my attention. It aligns closely with my skills and experiences, and I'm eager to share how my background can contribute to your team's success. I would welcome the chance to discuss my qualifications and why I believe I'd excel in this role.

In my career, I've been fortunate to work as both an IT Project Manager and Business Development Manager, focusing on automated solutions that make a real difference. Whether it's IT project management, pre-sales strategy, API and system automation, or Agile and Scrum methodologies, I thrive on simplifying processes and delivering results that matter.

Over the years, I've had the chance to collaborate with global organizations like CA Technologies, Zetes Ltd., Eesti Energia, and 1Office Group. Some of my favorite projects include leading initiatives for Nissan, Eesti Energia, and Jamiroquai.com (EMI Music), where I helped drive meaningful improvements that made a real impact. Outside my primary roles, I bring over 15 years of experience building websites for both new and established businesses, including notable projects for Nissan and Jamiroquai in collaboration with EMI Music.

In addition, I have built a strong network of professional relationships over my career, earning 40 references that speak to my contributions and successes. These are available for review on my LinkedIn profile.

Right now, I'm at birkle IT, where I'm focused on designing and delivering cutting-edge IT solutions to tackle complex business challenges. From building secure, automated systems that save time to managing IT processes across distributed teams, I've learned the importance of collaboration, innovation, and constant improvement.

I'd be delighted to discuss how my experience and approach could help your organization thrive. Please don't hesitate to reach out at your convenience. Thank you for considering my application, and I'm looking forward to connecting.

Best Regards,

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